BellSouth Telecommunications, Inc.

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Marshall M. Criser III Vice President Regulatory & External Affairs

(850) 224-7798 Fax (850) 224-5073

April 15, 2005

Beth Salak, Director Competitive Markets and Enforcement Attn: Tariff Section 2540 Shumard Oak Boulevard Tallahassee, Florida 32399-0850

Dear Ms. Salak:

Enclosed is a package filing for BellSouth Welcoming Rewards Promotion.

### General Subscriber Service Tariff

Section A2 - Original Page 35.6.18

The issue and effective dates for this tariff package are April 15, 2005 and May 1, 2005, respectively.

Acknowledgment, date of receipt and authority number of this filing are requested. A duplicate letter of transmittal is attached for this purpose.

Your consideration and approval will be appreciated.

Yours very truly,

Marshall M. Criser III mrs

Regulatory Vice President

Attachments

#### **Promotion Description**

## BELLSOUTH WELCOMING REWARDS PROMOTION

## **Proposed Promotion**

The BellSouth Welcoming Rewards Promotion available to new BellSouth business subscribers located in FL, in specified wire centers. The Subscriber will receive a one-time credit of seventy-five dollars (\$75.00) per the first line and fifty dollars (\$50.00) per each additional line per the same location brought to BellSouth in the initial order. The promotion will begin on January 3, 2005 and end on August 31, 2005.

## **Promotion Specifics**

- 1. Available to new (acquisition/reacquisition) BellSouth business customers subscribing to local exchange service.
- 2. Subscriber may participate concurrently with the BellSouth Simple Savings Promotion or the BellSouth Complete Choice for Business Term Plan.
- 3. Subscriber must sign the 12-month Local Service Term Election Agreement associated with this promotion or sign a local service term election agreement under the BellSouth Simple Savings Promotion or the BellSouth Complete Choice for Business Term Plan.
- 4. Subscriber must purchase a minimum of one (1) line per each location to be eligible.
- 5. Subscribers receive a one time, non-recurring reward of seventy-five dollars (\$75.00) per first line and fifty dollars (\$50.00) per each additional line bill credit will be earned (with the initial order) to add BellSouth local exchange service. The Subscriber must sign and return the BellSouth® Welcoming Rewards Term Election Agreement with the order. Lines include 1FB, line equivalents and trunks, including Centrex.
- 6. The reward will appear as a one-time credit in the OC&C section of the Subscriber's bill in a subsequent billing period usually within one or two billing cycles. New lines added to the account or location after the first initial order are not eligible for the reward.
- 7. In addition to the reward, Subscribers who participate in the promotion during the promotional period will not be billed for line connection charges associated with the service order. This will include the Line Connection Charge (first and additional lines).
- 8. Participation in the Program begins on the date the Subscriber commits to a term election and BellSouth accepts (unless voided by BellSouth). Depending on the Subscriber's billing cycle, the term may begin in the current month or the month following, or the billing cycle that BellSouth completes the Subscriber's term election agreement order and service is installed.
- 9. Subscribers with multi-locations are not eligible to bill accounts together until the one-time reward has appeared on the bill.

Tariff Filing Package Number: FL 2005-075

- 10. In the event the Subscriber terminates the election agreement, the Subscriber must pay to BellSouth the bill reward received. This charge will appear on the Subscriber's final bill as a charge in the OC&C section.
- 11. Applicable taxes and fees will be based on the full tariff price of all products and services, and no taxes or fees will be added to the amount of any reward under this program.

### **Promotion Restrictions**

- 1. BellSouth reserves the right to terminate this program at any time; provided, however, that Subscribers participating in the program will continue to receive this promotion for the remaining term of their term election agreement.
- 2. Subscribers with aggregate annual billing, per state of BellSouth regulated services exceeding forty-two thousand dollars (\$42,000.00) at the time of enrollment, are not eligible to participate in this promotion.
- 3. Subscribers participating in a Product Level or Volume and Term CSA are NOT eligible to participate in this promotion.
- 4. This promotion may not be used concurrently with any previous or existing local exchange service term election agreement programs, unless otherwise stated.
- 5. The BellSouth Welcoming Rewards Promotion term election agreement shall not be altered, modified or amended in any respect; any Subscriber changes have no effect.
- 6. Subscriber understands that their signature on the Welcoming Rewards term election agreement constitutes the Subscriber's company enrollment in the BellSouth Welcoming Rewards Promotion under this term election agreement and the applicable tariffs; the Subscriber must have authority to commit their company to the term election agreement.

**Eligible Wire Centers** 

| CLLI     |
|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| BCRTFLBT | DYBHFLMA | FTLDFLSU | JCBHFLSP | LKMRFLAB | MIAMFLNM | NDADFLBR | PMBHFLCS | STAGFLSH |
| BCRTFLMA | DYBHFLOB | FTLDFLWN | JCVLFLAR | LKMRFLMA | MIAMFLNS | NDADFLGG | PMBHFLFE | STRTFLJB |
| BCRTFLSA | DYBHFLOS | GLBRFLMC | JCVLFLBW | MIAMFLAE | MIAMFLOL | NDADFLOL | PMBHFLMA | STRTFLMA |
| BLGLFLMA | DYBHFLPO | GSVLFLMA | JCVLFLCL | MIAMFLAL | MIAMFLPB | NKLRFLMA | PMBHFLTA | TTVLFLMA |
| BYBHFLMA | EGLLFLBG | GSVLFLNW | JCVLFLFC | MIAMFLAP | MIAMFLPL | NSBHFLMA | PNCYFLCA | VRBHFLBE |
| CCBHFLAF | EGLLFLIH | HBSDFLMA | JCVLFLIA | MIAMFLBA | MIAMFLRR | ORLDFLAP | PNSCFLBL | VRBHFLMA |
| CCBHFLMA | FLBHFLMA | HLWDFLCC | JCVLFLJT | MIAMFLBC | MIAMFLSH | ORLDFLCL | PNSCFLFP | WPBHFLAN |
| COCOFLMA | FRBHFLFP | HLWDFLHA | JCVLFLNO | MIAMFLBR | MIAMFLSO | ORLDFLMA | PNSCFLHC | WPBHFLGA |
| COCOFLME | FTLDFLAP | HLWDFLMA | JCVLFLRV | MIAMFLCA | MIAMFLWD | ORLDFLPC | PNSCFLPB | WPBHFLGR |
| DBRYFLDL | FTLDFLCR | HLWDFLPE | JCVLFLSJ | MIAMFLDB | MIAMFLWM | ORLDFLPH | PNSCFLWA | WPBHFLHH |
| DBRYFLMA | FTLDFLCY | HLWDFLWH | JCVLFLSM | MIAMFLFL | MICCFLBB | ORLDFLSA | PNVDFLMA | WPBHFLLE |
| DELDFLMA | FTLDFLJA | HTISFLMA | JCVLFLWC | MIAMFLGR | MLBRFLMA | ORPKFLMA | PRRNFLMA | WPBHFLRB |
| DLBHFLKP | FTLDFLMR | HTISFLSP | JPTRFLMA | MIAMFLHL | MNDRFLAV | ORPKFLRW | PTSLFLSO | WWSPFLSH |
| DLBHFLMA | FTLDFLOA | ISLMFLMA | KYLRFLLS | MIAMFLIC | MNDRFLLO | OVIDFLCA | SNFRFLMA |          |
| DRBHFLMA | FTLDFLPL | JCBHFLAB | KYLRFLMA | MIAMFLKE | MRTHFLVE | PAHKFLMA | SNFRFLOW |          |
| DYBHFLFN | FTLDFLSG | JCBHFLMA | KYWSFLMA | MIAMFLME | NDADFLAC | PCBHFLNT | STAGFLBS |          |

Tariff Filing Package Number: FL 2005-075

ISSUED: April 15, 2005

BY: Joseph P. Lacher, President -FL

Miami, Florida

First Revised Page 35.6.18 Cancels Original Page 35.6.18

EFFECTIVE: May 1, 2005

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### **A2. GENERAL REGULATIONS**

GENERAL SUBSCRIBER SERVICE TARIFF

# A2.10 Special Promotions (Cont'd)

# A2.10.2 Descriptions (Cont'd)

A.

.2 Descriptions (C	ont'd)		
The following promo	otions are on file wit	h the Commission: (Cont'd)	
Area of Promotion BellSouth's Service Territory – From Central Office where services are available	Service BellSouth Welcoming Rewards Promotion	Description g The BellSouth Welcoming Rewards Promotion available to new BellSouth business subscribers located in specified wire centers. The Subscriber will receive a one-time credit of seventy-five dollars (\$75.00) per the first line and fifty dollars (\$50.00) per each additional line per the same location brought to BellSouth in the initial order.  Rules And Regulations	
		Nuics 7 Mid Regulations	
		Available to new (acquisition/reacquisition) BellSouth business customers subscribing to local exchange service.	
		Subscriber must sign the 12-month Local Service Term Election Agreement associated with this promotion or sign a local service term election agreement under the BellSouth Simple Savings Promotion or the BellSouth Complete Choice for Business Term Plan.	
		Subscriber may participate concurrently with the BellSouth Simple Savings Promotion, the BellSouth Complete Choice for Business Term Plan or the BellSouth Complete Choice for Business Elite Promotion.	
		Subscriber must purchase a minimum of one (1) line per each location to be eligible.	
		Subscribers receive a one time, non-recurring reward of seventy-five dollars (\$75.00) per first line and fifty dollars (\$50.00) per each additional line bill credit will be earned (with the initial order) to add BellSouth local exchange service. The Subscriber must sign and return the BellSouth® Welcoming Rewards Term Election Agreement with the order. Lines include 1FB, line equivalents and trunks, including Centrex.	
		The reward will appear as a one-time credit in the OC&C section of the Subscriber's bill in a subsequent billing period usually within one or two billing cycles. New lines added to the account or location after the first initial order are not eligible for the reward.	
		In addition to the reward, Subscribers who participate in the promotion during the promotional period will not be billed for line connection charges associated with the service order. This will include the Line Connection Charge (first and additional lines).	
		Participation in the Program begins on the date the Subscriber commits to a term election and BellSouth accepts (unless voided by BellSouth). Depending on the Subscriber's billing cycle, the term may begin in the current month or the month following, or the billing cycle that BellSouth completes the Subscriber's term election agreement order and service is installed.	
		Subscribers with multi-locations are not eligible to bill accounts together until the one-time reward has appeared on the bill.	
		In the event the Subscriber terminates the election agreement, the Subscriber must pay to BellSouth the bill reward received. This charge will appear on the Subscriber's final bill as a charge in the OC&C section	
		Applicable taxes and fees will be based on the full tariff price of all products and services, and no taxes or fees will be added to the amount of any reward under this	

eligible to participate in this promotion.

program.

eligible to participate in this promotion.

--Subscribers with aggregate annual billing, per state of BellSouth regulated services exceeding forty-two thousand dollars (\$42,000.00) at the time of enrollment, are not

-- Subscribers participating in a Product Level or Volume and Term CSA are NOT

Original First Revised Page 35.6.18
Cancels Original Page 35.6.18

EFFECTIVE: May 1, 2005 January 3, 2005

BELLSOUTH
TELECOMMUNICATIONS, INC.
FLORIDA
ISSUED: April 15, 2005 December 17, 2004

BY: Joseph P. Lacher, President -FL

Miami, Florida

## **A2. GENERAL REGULATIONS**

## A2.10 Special Promotions (Cont'd)

#### A2.10.2 Descriptions (Cont'd)

**A.** The following promotions are on file with the Commission: (Cont'd)

-	The following prom	otions are on file wit	h the Commission: (Cont'd)		
	Area of Promotion BellSouth's Service Territory – From Central Office where services are available	Rewards Promotion	Description g The BellSouth Welcoming Rewards Promotion available to new BellSouth business subscribers located in specified wire centers. The Subscriber will receive a one-time credit of seventy-five dollars (\$75.00) per the first line and fifty dollars (\$50.00) per each additional line per the same location brought to BellSouth in the initial order.		<del>(N)</del>
	Rules And Regul		Rules And Regulations		<del>(N)</del>
			Available to new (acquisition/reacquisition) BellSouth business customers subscribing to local exchange service.		<del>(N)</del>
			Subscriber must sign the 12-month Local Service Term Election Agreement associated with this promotion <u>or sign a local service term election agreement under</u> the BellSouth Simple Savings Promotion or the BellSouth Complete Choice for		( <u>N)(C)</u>
			Business Term Plan.		( <u>N)(C)</u>
			Subscriber may participate concurrently with the BellSouth <del>2004</del> -Simple Savings Promotion, the BellSouth Complete Choice for Business Term Plan or the BellSouth Complete Choice for Business Elite Promotion.		( <del>N)</del>
		Subscriber must purchase a minimum of one (1) line per each location to be eligible			( <del>N)</del>
			Subscribers receive a one time, non-recurring reward of seventy-five dollars (\$75.00) per first line and fifty dollars (\$50.00) per each additional line bill credit will be earned (with the initial order) to add BellSouth local exchange service. The Subscriber must sign and return the BellSouth® Welcoming Rewards Term Election Agreement with the order. Lines include 1FB, line equivalents and trunks, including Centrex.		( <del>N)</del>
			The reward will appear as a one-time credit in the OC&C section of the Subscriber's bill in a subsequent billing period usually within one or two billing cycles. New lines added to the account or location after the first initial order are not eligible for the reward.		
			In addition to the reward, Subscribers who participate in the promotion during the promotional period will not be billed for line connection charges associated with the service order. This will include the Line Connection Charge (first and additional lines).		<del>(N)</del>
			Participation in the Program begins on the date the Subscriber commits to a term election and BellSouth accepts (unless voided by BellSouth). Depending on the Subscriber's billing cycle, the term may begin in the current month or the month following or the billing cycle that BellSouth completes the Subscriber's term election		
			following, or the billing cycle that BellSouth completes the Subscriber's term electragreement order and service is installed.		<del>(N)</del>
			Subscribers with multi-locations are not eligible to bill accounts together until the one-time reward has appeared on the bill.		<del>(N)</del>
			In the event the Subscriber terminates the election agreement, the Subscriber must pay to BellSouth the bill reward received. This charge will appear on the Subscriber's final bill as a charge in the OC&C section		<del>(N)</del>
			Applicable taxes and fees will be based on the full tariff price of all products and services, and no taxes or fees will be added to the amount of any reward under this program.	<del>(N)</del>	
		Subscribers with aggregate annual billing, per state of BellSouth regulated sexceeding forty-two thousand dollars (\$42,000.00) at the time of enrollment, eligible to participate in this promotion.			<del>(N)</del>
			Subscribers participating in a Product Level or Volume and Term CSA are NOT		

All BellSouth marks contained herein and as set forth in the trademarks and servicemarks section of this Tariff are owned by BellSouth Intellectual Property Corporation.

eligible to participate in this promotion.